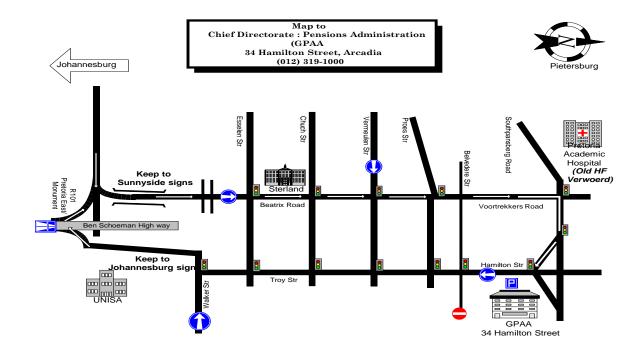
Confidential

Government Employees Pension Fund (GEPF)

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.

INSTRUCTION TO SUBMIT YOUR BID

- Bid document must be in an envelope, sealed and correctly labelled.
- Full name of the company, contact number, email address, and contact person's details written correctly on the envelope.
- Proposal /bid document must be addressed and delivered to the GEPF, <u>34 Hamilton Street, Arcadia</u>,
 Pretoria
- Bid documents which are not received and/or deposited in the tender box by 12h00 on the closing date will be marked as late and not be considered.
- It is the responsibility of the bidders to ensure that proper instructions are given to courier companies on where to submit their bids. The GEPF will not be liable for any lost bid documents.



Enquiries:

Nokwanda Shoba

Supply Chain Management Specialist

E-mail: Tenders@gepf.co.za

ALL BID DOCUMENTS TO BE DEPOSITED AT THE TENDER BOX SITUATED AT THE RECEPTION AREA AT:

Physical address:

GPAA Offices

34 Hamilton Street

Arcadia

Pretoria

If the bid document is too large to fit in a Tender Box an official from Demand and Acquisition section of the Supply Chain Management Directorate may be contacted via reception.

INDEX

Section	Topic	Page
1. Terms of Reference	(04 of 41 to 07 of 41
2. Evaluation Criteria		07 of 41 to 09 of 41
3. SBD Forms		10 of 41 to 26 of 41
4. Special Conditions of Contract	:	27 of 41 to 29 of 41
5. General Conditions of Contract	;	30 of 41 to 41 of 41

Index to Administrative Annexure

Annexure	Topic
A	SBD Forms
В	Special Conditions of Contract
С	General Conditions of Contract

1. Terms of Reference

1.1. INTRODUCTION AND BACKGROUND

The Government Employees' Pension Fund (GEPF) is Africa's largest pension fund, with 1 267 307 active members and 524 030 pensioners and beneficiaries. We have more than R2.32 trillion as of 31 March 2023 in assets under management and are the single largest investor in the Johannesburg Stock Exchange-listed (JSE). We have significant holdings in government bonds and invest in unlisted equity and property.

Our core business, governed by the Government Employees' Pension Law (1996), is to manage and administer pensions and other benefits for government employees in South Africa. We work to give members and pensioners peace of mind about their financial security after retirement by ensuring that all funds in our safekeeping are responsibly invested and accounted for and that benefits are paid out efficiently, accurately and on time.

Currently the GEPF has more than 320 participating employers, including all national and provincial government departments and the South African National Defence Force and Intelligence Community. The GEPF has a footprint in all 9 provinces within South Africa and is committed to the effective and efficient provision of benefits to members, pensioners, and beneficiaries.

1.2. EXECUTIVE SUMMARY

The GEPF requires the services of a service provider for the provision of media bulk buying and media planning services. The successful service provider will be expected to partner with the GEPF to provide strategic direction, planning, and bulk-buying of media space in print, electronic, digital and out-of-home (OOH) media for campaign and special projects advertising. Furthermore, the service provider will be expected to handle media planning and scheduling from the initiation phase to the evaluation phase for marketing, tender, auction, and HR recruitment/vacancy advertising; and any media related research, audits report, and special media reports for the GEPF.

Objectives in service delivery:

GEPF objective is to appoint a service provider who will:

- Provide the GEPF with a media placement service that enhances and communicates its communication objectives on an advertising platform that GEPF members and pensioners will relate to;
- Achieve significant cost savings for the GEPF through advising and timeous planning and buying that yields bulk discount benefits without degradation in the quality of services:
- Provide the best value for money by recommending platforms and programmes that have high reach with GEPF target market,

- Provide a media placement team with the necessary expertise that ensures a sustainable supply of services;
- Meet the GEPF's current requirements (at a minimum) and provide for flexibility to meet the GEPF's future needs related to the scope;
- Appropriately contain the GEPF's risk, including with respect to (i) sustained service delivery; (ii) cost containment; (iii) changes in law; (iv) procurement of the services under a flexible and scalable arrangement which reflects its needs from time to time;
- Establish a successful contractual relationship between the parties that is flexible and highly responsive to the GEPF's changing requirements over the term;
- Provide the GEPF with expertise that are required to identify, analyse, recommend, provide, and implement, amongst other things, new technologies and processes; and
- Provide the GEPF with consistent service over the term of the contract.

1.3. SCOPE OF WORK

The GEPF desires to appoint an established media buying agency. The agency must have extensive experience to procure media placements in the following local and international media platforms:

- Radio;
- Print media;
- Television;
- Out-of-home (OOH);
- · Online digital & social media; and
- Manage the supply of material to media owners

The service provider must have a proven track record on:

- Media research and analysis;
- Media buying strategy;
- Media platform selection;
- Media commission and bulk discount rate negotiations and placements;
- · Excellent turnaround time; and
- Knowledge, information, and skills transfer initiatives for clients.

The service provider is expected to:

- Develop, refine and implement media buying strategies for GEPF campaigns;
- Undertake negotiations with media owners to secure the most cost-effective bulk discount rates and added value for the GEPF;
- Undertake media planning and buying of all GEPF advertising requirements;
- Provide post campaign analysis indicating effectiveness and cost efficiency of all media

placements;

- Ensure tracking, monitoring, and management of all GEPF media placements.
- Submit monthly, quarterly and annual analytical reports as well as ad hoc reports on media buving spend by GEPF:
- Provide GEPF access to research data and analysis which will assist GEPF in its media planning and placement;
- Work in partnership with the appointed creative agency to develop and implement through-the-line marketing strategies when required;
- Advising GEPF of any innovations in the media industry that would be suitable for GEPF media placement
- Respond to short lead times and booking requests; and
- Attend status meetings at GEPF offices and upon request.

1.4. GUIDELINE TO RESPOND

- 1.4.1 Supply Chain compliance documents- Complete and sign the Standard Bidding Documents included in the RFP.
- 1.4.2 A written technical proposal as per above scope of work.
- 1.4.3 Company Profile should reflect current billing client list, type of industry serviced, annual media spend, number of years each account was held over the last 3 years, the number of years you have serviced your 5 top clients, list of clients lost over past three 3 years, the reason for account moving; and current total annual billings.
- 1.4.4 Provide evidence supported information on the staff complement.
- 1.4.5 Provide information on key personnel's expertise. Include CV's, qualifications, experience relevant to the scope of services (media strategist/-planners,-buyers,-researchers) and their accessibility.
- 1.4.6 Provide 3 signed reference letters on a client's letterhead not older than 3 years. The testimonials must include but not limited to:
 - ✓ Brief description of services provided relevant to this RFP.
 - ✓ Quality of service
- 1.4.7 Performance
- 1.4.8 Submit at least 5 examples of successful projects previously done in the media buying space, outlining project objectives, scope, and delivery.
- 1.4.9 Provide skills transfer platform that can be presented to the GEPF Communication team. The content should address topics that will assist the GEPF Communication unit in understanding the media industry and environment.
- 1.4.10 Location an agency with offices in Johannesburg or Pretoria will be preferable, however if an agency does not have offices in the above-mentioned locations, they must demonstrate footprint in these locations.
- 1.4.11 Bidders will be required to draft and present a media buying/placement strategy to the GEPF. A budget of **R20 million** must be used for the strategy.

- 1.4.12 GEPF will look for the following attributes:
 - 1.4.12.1 Media placement insights (research);
 - 1.4.12.2 Strategic thinking regarding placement strategy;
 - 1.4.12.3 Understanding of a variety of media platforms for GEPF's objectives;
 - 1.4.12.4 Rate of discounts being proposed; and
 - 1.4.12.5 Media placement measurement.
- **1.5** Provide the percentage of agency commission if any that will be shared with the GEPF and discounts that would be applicable to the GEPF. The discounts and commissions must be clearly outlined. **This should be reflected in the pricing proposal.**

2. Evaluation Criteria

0 = unacceptable 1=poor 2=average 3=good 4=very good 5=excellent

Proposals will be evaluated in the following five phases:

Phase	Description
1	Mandatory requirements
2	Technical Evaluation
3	Demonstration/Presentation Evaluation
4	Administrative Compliance
5	Pricing and BBBEE points claimed (70/30)

Mandatory Requirements: Phase 1

- Technical proposal submission.
- Attendance of the compulsory virtual briefing session via MS Teams
- Pricing proposal submission (In a separate envelope or file from the technical proposal)
- Submit valid BBBEE certificate and/or affidavit with a minimum of level 3 or higher rating.

FAILURE TO COMPLY WITH ANY OF THE ABOVE MANDATORY REQUIREMENTS WILL RENDER YOUR BID UNACCEPTABLE FOR FURTHER EVALUATION

Functionality: Phase 2 (STAGE 1)	Weight
Demonstrate relevant experience in the provision of media buying services by providing the following: A comprehensive company profile (10 years or more company experience is acceptable) (7). Staff complement (9 or more staff complement is acceptable in the related field such as media studies, advertising, marketing, public relations and corporate communications) (3) Level of expertise of bidder's key personnel (Minimum 8 years or more experience acceptable, and minimum national diploma qualification in the related field such as media studies, advertising, marketing, public relations, and corporate communications is acceptable) (10)	20
1. References	10
 Provide 3 signed reference letters on a client's letterhead not older than 3 years. The testimonials must include but not limited to: ✓ Brief description of services provided relevant to this RFP. ✓ Quality of service 	

Performance	
Examples of at least five (5) successful projects previously done in the media buying space. outline project objectives, scope, and delivery (Copyrights will be respected on the examples provided)	20
Skills transfer programme.	10
Media buying strategy for the GEPF targeting key stakeholders. Refer to guide to respond.	40
Minimum qualification on functionality 70%.	
TOTAL	100
Demonstration/Presentation: Phase 3	
Agencies/companies who meet minimum qualification functionality of 70% of phase 2 functionality will be required to present its media placement strategy to the GEPF evaluation committee for this bid, and answer questions relating to their presentation (100).	100
Minimum qualification on demonstration/presentation 70%.	
TOTAL	100
Administrative Requirements (Phase 4)	
 Include a valid SARS certificate/pin number/original tax clearance certificate. All compulsory standard bidding documents have been properly completed. (SBD documents as attached). A joint venture agreement in the event of a joint venture proposal FAILURE TO COMPLY WITH ANY OF THE ABOVE ADMINISTRATIVE REQUIREMENTS MAY RENDER YOUR BID UNACCEPTABLE FOR FURTHER EVALUATION. 	
BIDDERS WHO DO NOT SUBMIT THE REQUESTED DOCUMENTS WILL BE GIVEN A MAXIMUM OF 2 BUSINESS DAYS TO SUBMIT. FAILURE WILL RENDER THEIR BID RESPONSE AS UNACCEPTABLE AND TO DISQUALIFICATION.	
Price and B-BBEE: Phase 5 (STAGE 2)	
70/30 Price	70
Principle BEE credential level	30
Total The service provider must show the discount percentage that will be passed to the benefit of the GEPF.	100
The service provider will be subjected to positive risk assessment and due diligence prior award	

2.1. Disclaimer

The GEPF reserves the right not to appoint any service provider and is also not

obligated to provide reasons for the rejection of any proposal whilst the process is still underway of finalising.

The GEPF reserves the right not to appoint the highest scoring Bidder based on objective criteria, that may include the results of the due diligence and risk assessment process where one is planned to be undertaken by GEPF.

The shortlisted bidders will be subjected to a due diligence and risk assessment exercise. The outcome of these exercises will influence the conclusion of the bidding process and may affect the final recommendation to award.

Risk assessment will be conducted by an outsourced service provider with a mandate from the GEPF, which will focus on, but not limited to company history, financial information, directors of the company, business interest, any judgement against the company or directors, etc.

The due diligence will be based on the verification of information contained in the bidder's proposal and the bidders accept that the information provided in its bid is accurate.

The contract period is for five (5) years, however the GEPF reserves the right to review the contract after three (3) if the appointed service provider does not perform according to the agreed service level agreement (SLA).

2.2. Enquiries

NOTE: Only the companies that attended the compulsory briefing session will be eligible to enquire and submit proposals for this bid.

General enquiries:

Ms Nokwanda Shoba SCM Specialist

E-mail: Tenders@gepf.co.za

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.
Annexure A
(GEPF)
SCM
Standard Bid Document

PART A

INVITATION TO BID

YOU ARE HEREBY	INVITED TO BID FOR	REQUIREMENTS C	F THE GOVERNMENT I	EMPLOYEES PENSION	N (GEPF)
BID NUMBER	03/2024	CLOSING DATE	05 April 2024	CLOSING TIME	12:00
DESCRIPTION	Media Buying Service	s			
BID RESPONSE DO	DCUMENTS MAY BE D	DEPOSITED IN THE	BID BOX SITUATED AT	(STREET ADDRESS)	
34 HAMILTON STR	EET				
ARCADIA					
PRETORIA					
BIDDING PROCED	URE ENQUIRIES MAY	BE DIRECTED TO	TECHNICAL ENQUIRI	ES MAY BE DIRECTE	ED TO
CONTACT PERSON	NOKWANDA SHO	OBA	CONTACT PERSON	NOKWANDA SHOB	3A
TELEPHONE NUMBER	N/A		TELEPHONE NUMBER	N/A	
FACSIMILE NUMBE	R N/A		FACSIMILE NUMBER	N/A	
E-MAIL ADDRESS	Tenders@gepf.co	<u>o.za</u>	E-MAIL ADDRESS	Tenders@gepf.co.z	<u>ra</u>
SUPPLIER INFORM	MATION				
NAME OF BIDDER					
POSTAL ADDRESS	3				
STREET ADDRESS	3	Ţ	,		
TELEPHONE NUMBER	CODE		NUMBER		
CELLPHONE NUMBER					
FACSIMILE NUMBE	R CODE		NUMBER		
E-MAIL ADDRESS					
VAT REGISTRATION	ON				
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN	OR	CENTRAL SUPPLIER DATABASE No	MAAA	
BBBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLI	CABLE BOX]	BBBEE STATUS LEVEL SWORN AFFIDAVIT	[TICK APPLIC	ABLE BOX]

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.

REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED? [IF YES ENCLOSE PROOF] [IF YES, ANSWER THE QUESTIONNAIRE BELOW] [IF YES ANSWE	A BBBEE STATUS LEVEL VEI MUST BE SUBMITTED IN ORDI				& QSEs (CEF	RTIFIED COPY),
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? DOES THE ENTITY HAVE A BRANCH IN THE RSA? DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? ONDER THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS (SERVICES (WORKS)	_	_	BASED SUPPLIER FOR THE GOODS	[IF YES, ANS	
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? DOES THE ENTITY HAVE A BRANCH IN THE RSA? DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	OFFERED?				QUESTIONN	IAIRE BELOW]
AFRICA (RSA)? DOES THE ENTITY HAVE A BRANCH IN THE RSA? DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE Yes No IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF Yes No IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	QUESTIONNAIRE TO BIDDING	FOREIGN SUPPL	IERS			
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	IS THE ENTITY A RESIDENT OF AFRICA (RSA)?	THE REPUBLIC	OF SOUTH	☐ Yes		☐ No
THE RSA? DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	DOES THE ENTITY HAVE A BR.	ANCH IN THE RSA	A?	☐ Yes		☐ No
IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION? IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	DOES THE ENTITY HAVE A PE THE RSA?	RMANENT ESTAB	BLISHMENT IN	☐ Yes		☐ No
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	DOES THE ENTITY HAVE ANY RSA?	SOURCE OF INCO	OME IN THE	☐ Yes		☐ No
A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE	IS THE ENTITY LIABLE IN THE TAXATION?	RSA FOR ANY FO	ORM OF	☐ Yes		☐ No
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R
	A TAX COMPLIANCE STATU	S SYSTEM PIN CO	DDE FROM THE			R

PART B

TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION

- 1.1. BIDS MUST BE DELIVERED BY THE STIPULATED TIME TO THE CORRECT ADDRESS.
- 1.2. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.3. ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED (NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.
- 1.4. THIS BID IS SUBJECT TO THE GEPF SUPPLY CHAIN MANGEMENT POLICY, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.
- 1.5. THE SUCCESSFUL BIDDER WILL BE REQUIRED TO FILL IN AND SIGN A WRITTEN CONTRACT FORM (SBD7).

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER'S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED; EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE."

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:	
CAPACITY UNDER WHICH THIS BID IS SIGNED:	
(Proof of authority must be submitted e.g., company resolution)	
DATE:	

SBD3.1

PRICING SCHEDULE - FIRM PRICES

NOTE: ONLY FIRM PRICES WILL BE ACCEPTED. NON-FIRM PRICES (INCLUDING PRICES SUBJECT TO RATES OF EXCHANGE VARIATIONS) WILL NOT BE CONSIDERED

IN CASES WHERE DIFFERENT DELIVERY POINTS INFLUENCE THE PRICING, A SEPARATE PRICING SCHEDULE MUST BE SUBMITTED FOR EACH DELIVERY POINT

Name of bidder	Bid number: GEPF 03/2024
Closing Time 12:00 pm on 05 April 2024	

OFFER TO BE VALID FOR 120 DAYS FROM THE CLOSING DATE OF BID.

Supplier must present a schedule of commission discounts (including bulk volume, early settlement, etc). The discounts and commissions which will be applicable to the GEPF must be clearly outlined and relative to a 60-month contract with an approximate budget of **R20** million per annum, and annual inflation related increases are applicable for the duration of the contract. The discounts and commissions must be clearly outlined including indicating added value that may be applicable to the GEPF, if any

DECLARATION OF INTEREST

- 1. Any legal person, including persons employed by the state¹, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes an advertised competitive bid, a limited bid, a proposal or written price quotation). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where the:
 - bidder is employed by the state; and/or
 - legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.
- IN ORDER TO GIVE EFFECT TO THE ABOVE, THE FOLLOWING QUESTIONNAIRE MUST BE COMPLETED AND SUBMITTED WITH THE BID.

2.1	Full Name of bidder or his or her representative:
2.2	2 Identity Number:
2.3	Position occupied in the Company (director, trustee, shareholder²):
2.4	Company Registration Number:
2.5	Tax Reference Number:
2.6 2.6	
1" (& (k (c (c)	the Public Finance Management Act, 1999 (Act No. 1 of 1999); any municipality or municipal entity; provincial legislature; National Assembly or the National Council of Provinces; or
	Shareholder" means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.
2.7	Are you or any person connected with the bidder presently employed by the state?
lf	so, furnish the following particulars:
Name	e of person / director / trustee / shareholder/ member:
Name	e of state institution at which you or the person connected to the bidder is employed:
Positio	on occupied in the state institution:
Any ot	her particulars:

2.8 und	If you are presently employed by the state, did ndertake remunerative work outside employment in the	*	e authority to	☐ Yes ☐ No
lf y	yes, did you attach proof of such authority to the bid de	ocument?	☐ Ye	s 🗌 No
lote:	Failure to submit proof of such authority, where applic	cable, may result in the di	squalification of t	he bid).
lf n	no, furnish reasons for non-submission of such proof:			
2.9 me	Did you or your spouse, or any of the company sembers or their spouses conduct business with the sta			Yes No
If s	so, furnish particulars:			
ora	Do you, or any person connected with the bidd ith a person employed by the state and who may be invadjudication of this bid? so, furnish particulars:	•	,	 ther)
wit or a	ith a person employed by the state and who may be invading adjudication of this bid?	•	,	 ther)
witi or a If s 2.11	ith a person employed by the state and who may be inverted adjudication of this bid? so, furnish particulars: Are you, or any person connected with the bide	volved with the evaluation	n and sand sand sand sand sand sand sand	
witi or a lf s 2.11	ith a person employed by the state and who may be invadjudication of this bid? so, furnish particulars:	volved with the evaluation	n and sand sand sand sand sand sand sand	 nd, other)
with or a lf s	ith a person employed by the state and who may be inverted adjudication of this bid? so, furnish particulars: Are you, or any person connected with the bide etween any other bidder and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and any person employed by the state and who may be inverted and inverted a	volved with the evaluation	n and sand sand sand sand sand sand sand	 nd, other)
with or a lf s	ith a person employed by the state and who may be inverted adjudication of this bid? so, furnish particulars: Are you, or any person connected with the bidder and any person employed by the ith the evaluation and or adjudication of this bid?	volved with the evaluation	n and sand sand sand sand sand sand sand	 nd, other)
with or a lf s	ith a person employed by the state and who may be inverted adjudication of this bid? so, furnish particulars: Are you, or any person connected with the bidder and any person employed by the ith the evaluation and or adjudication of this bid?	volved with the evaluation	n and sand sand sand sand sand sand sand	 nd, other)
witi or a lif s 2.11 bet witi lif s 3 Do	ith a person employed by the state and who may be inverted adjudication of this bid? so, furnish particulars: Are you, or any person connected with the bidder and any person employed by the ith the evaluation and or adjudication of this bid?	der, aware of any relation	ship (family, frien	 nd, other)

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.

ON FURNISHE	D IN PARAGRAPHS 2 and	3 ABOVE IS CORRECT.
GENERAL C	CONDITIONS OF CONT	
(ON FURNISHE TE MAY RE GENERAL (ON FURNISHED IN PARAGRAPHS 2 and TE MAY REJECT THE BID OR AC GENERAL CONDITIONS OF CON D BE FALSE.

SBD 6.1

PREFERENCE POINTS CLAIM FORM

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment(B-BBEE) Status Level of Contribution

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to all bids:
 - the 70/30 system for all requirements irrespective of Rand value (all applicabletaxes included); and
- 1.2 The value of this bid is estimated to exceed/not exceed R50 000 000 (all applicabletaxes included) and therefore the system shall be applicable.
- 1.3 Points for this bid shall be awarded for:
 - (a) Price; and
 - (b) B-BBEE Status Level of Contributor.
- 1.4 The maximum points for this bid are allocated as follows:

	POINTS
PRICE	70
B-BBEE STATUS LEVEL OF CONTRIBUTOR	30
Total points for Price and B-BBEE must not exceed	100

- 1.5 Failure on the part of a bidder to submit proof of B-BBEE Status level of contributor together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.6 The purchaser reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the purchaser.

2. **DEFINITIONS**

- (a) "B-BBEE" means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (b) "B-BBEE status level of contributor" means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (c) "bid" means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (d) "Broad-Based Black Economic Empowerment Act" means the Broad-

Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);

- (e) "EME" means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad- Based Black Economic Empowerment Act;
- (f) "functionality" means the ability of a tenderer to provide goods or services inaccordance with specifications as set out in the tender documents.
- (g) "prices" includes all applicable taxes less all unconditional discounts;
- (h) "proof of B-BBEE status level of contributor" means:
 - 1) B-BBEE Status level certificate issued by an authorized body or person;
 - 2) A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - 3) Any other requirement prescribed in terms of the B-BBEE Act;
- (i) "QSE" means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9
 (1) of theBroad-Based Black Economic Empowerment Act;
- (j) "rand value" means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;

3. POINTS AWARDED FOR PRICE

3.1 THE 70/30 PREFERENCE POINT SYSTEMS

A maximum of 70 points is allocated for price on the following basis:

70/30

$$Ps = 70 \left(1 - \frac{Pt - P\min}{P\min} \right)$$

Where

Ps = Points scored for price of bid under consideration

Pt = Price of bid under consideration
Pmin = Price of lowest acceptable bid

4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTOR

4.1 Preference points must be awarded to a bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of points (70/30 system)
1	30
2	26
3	22
4	18
5	14
6	10
7	6
8	3

Name of company/firm:....

8.1

Page 20 of 41

Request for p	proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.				
8.2	VAT registration number:				
8.3	Company registration number:				
8.4	TYPE OF COMPANY/ FIRM				
	 □ Partnership/Joint Venture / Consortium □ One person business/sole propriety □ Close corporation □ Company □ (Pty) Limited [TICK APPLICABLE BOX] 				
8.5	DESCRIBE PRINCIPAL BUSINESS ACTIVITIES				
8.6	COMPANY CLASSIFICATION				
	 Manufacturer Supplier Professional service provider Other service providers, e.g. transporter, etc.[<i>TICK</i> APPLICABLE BOX] 				
8.7	Total number of years the company/firm has been in business:				
8.8	I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contributor indicated in paragraphs 1.4 and 6.1 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:				
	i) The information furnished is true and correct;				
	 The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form; 				
	 iii) In the event of a contract being awarded as a result of points claimed as shown inparagraphs 1.4 and 6.1, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct; 				
	 iv) If the B-BBEE status level of contributor has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have – 				
	(a) disqualify the person from the bidding process;				
	(b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;				
	(c) cancel the contract and claim any damages which it has suffered as				

Request for proposals (RFF	P) to render services for media	buying for the GE	PF for a period of five (5) years.			
a result of having to make less favourable arrangements due tosuch cancellation;						
(d)	d) recommend that the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a					
	fraudulent basis, be restricted by the National Treasury from obtaining business from any organ of state for a period not exceeding 10 years, after the <i>audi alteram partem</i> (hear the otl side) rule has been applied; and					
(e)	forward the matter for c	riminal prosecu	ution.			
WITNESSES 1		 S	GIGNATURE(S) OF BIDDERS(S)			
2		DATE:				
		ADDRESS				

DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES

- 1. This Standard Bidding Document must form part of all bids invited.
- 2. It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
- 3. The bid of any bidder may be disregarded if that bidder, or any of its directors have:
 - a. abused the institution's supply chain management system;
 - b. committed fraud or any other improper conduct in relation to such system; or
 - c. Failed to perform on any previous contract.
- 4. In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	Is the bidder or any of its directors listed on the National Treasury's database as companies or persons prohibited from doing business with the public sector? (Companies or persons who are listed on this database were informed in writing of this restriction by the National Treasury after the audi alteram partem rule was applied).	Yes	No
4.1.1	If so, furnish particulars:		
4.2	Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)? To access this Register enter the National Treasury's website, www.treasury.gov.za, click on the icon "Register for Tender Defaulters" or submit your written request for a hard copy of the Register to facsimile number (012) 3265445.	Yes	No
4.2.1	If so, furnish particulars:		
4.3	Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?	Yes	No 🗌
4.3.1	If so, furnish particulars:		
4.4	Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?	Yes	No
4.4.1	If so, furnish particulars:		

4.4.1 If so, furnish particulars:			
CERTIFICATION			
I, THE UNDERSIGNED (FULL NAME) INFORMATION FURNISHED ON THIS DECLARA			
I ACCEPT THAT, IN ADDITION TO CANCELLATI TAKEN AGAINST ME SHOULD THIS DECLARATI	•		
Signature	Date		
Position	Name of Bidder		
. 65.45.1	5. 2.445.		

CERTIFICATE OF INDEPENDENT BID DETERMINATION

- 1 This Standard Bidding Document (SBD) must form part of all bids¹ invited.
- Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).² Collusive bidding is a *per se* prohibition meaning that it cannot be justified under any grounds.
- 3 Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
 - disregard the bid of any bidder if that bidder, or any of its directors have abused the institution's supply chain management system and or committed fraud or any other improper conduct in relation to such system.
 - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
- This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
- In order to give effect to the above, the attached Certificate of Bid Determination (SBD 9) must be completed and submitted with the bid:
 - ¹ Includes price quotations, advertised competitive bids, limited bids and proposals.
 - ² Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for purchasers who wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

CERTIFICATE OF INDEPENDENT BID DETERMINATION

I, the undersigned, in submitting the accompanying bid:
(Bid Number and Description)
in response to the invitation for the bid made by the GPAA (Name of Institution) do hereby make the following statements that I certify to be true and complete in every respect:
I certify, on behalf of:
(Name of Bidder) that:

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
- 3. I am authorised by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
- 4. Each person whose signature appears on the accompanying bid has been authorised by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
- 5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organisation, other than the bidder, whether or not affiliated with the bidder, who:
 - (a) has been requested to submit a bid in response to this bid invitation:
 - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
 - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
- 6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium³ will not be construed as collusive bidding.
- 7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
 - (a) prices;
 - (b) geographical area where product or service will be rendered (market allocation);
 - (c) methods, factors or formulas used to calculate prices;
 - (d) the intention or decision to submit or not to submit, a bid;
 - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
 - (f) bidding with the intention not to win the bid.
- 8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.

Request for proposals	(RFP) to rend	er services for me	edia huving for the	GEPF for a ne	rind of five (5) years
DEGRESS OF DIODOSAIS	. (1)	61 26141662 101 1116	:014 0001110 101 1116	7 (3666 10) 4 06	alou or live tor veats

- The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

SIGNATURE	DATE
NAME OF BIDDER	POSITION

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.
Annexure B
Affiliexure B
(0.777)
(GEPF)
SCM
ocivi
Special Conditions of Contract

Special Condition of Contract

General Notes

The purpose of this Special Conditions of Contract (SCC) is to:

- (i) Draw special attention to certain special conditions applicable to Bids, Contracts, Agreements and Orders of the Government Employee Pension Fund (GEPF); and
- (ii) To ensure that all bidders are familiar with the special provisions, requirements and conditions that will be applicable in the undertaking of the audit and which will form part of the contract documentation and of which due cognisance must be taken in the bidding process.

In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.

The General Conditions of Contract (GCC) also forms part of all bidding documents and must be read in conjunction with this Special Conditions of Contract.

Whenever there is a conflict between the GCC and the SCC, the provisions in the SCC shall prevail.

1.1. Bid Submission

1.1.1. Bidders will be permitted to submit bids by:

Hand: 34 Hamilton Street, Arcadia, Pretoria

1.1.2. Closing Date: 05 April 2024

1.1.3. Closing time: 12:00 pm

1.2. Validity of Bids

1.2.1. Bidders are required to submit bids valid for 120 days.

1.3. Compulsory briefing session

1.3.1. A compulsory briefing session will be held on 19 March 2024 @ 10:00. Non-attendance of compulsory briefing session will render the bid non-responsive.

1.4. Two-stage Bidding

- 1.4.1. For this bid a two-stage bidding procedure will be used, under which first unpriced technical proposals on the basis of a conceptual design or performance specifications are invited. The price proposal will only be considered after the technical proposal has been confirmed as being competent and compliant.
- 1.4.2. Bidders are requested to submit their proposal in separate envelopes, with the technical proposal separated from the price proposal (SBD3.1) should be in a separate envelope constituting the pricing proposal.

1.4.3. A minimum number of **three** (3) (1 original and 2 copies) copies of the technical proposal are required as well as **three** (3) copies (1 original and 2 copies) of the pricing proposal in a separate envelope and **one** (1) electronic copy of technical proposal on memory stick.

1.5. Late Bids

1.5.1. Bids received after the time stipulated will not be considered. Late bids will be posted back to the bidder un-opened.

1.6. Clarification or Alterations of Bids

- 1.6.1. Bidders will not be requested or permitted to alter their bids after the deadline for receipt of bids.
- 1.6.2. Requests for clarification needed to evaluate bids and the bidder's responses should be made in writing.

1.7. Completeness of Documentation

- 1.7.1. It will be ascertained whether bids:
 - a. Include original tax clearance certificates.
 - b. Have been properly signed and completed.
 - c. Are substantially responsive to the bidding documents.
 - d. Are generally in order.
- 1.7.2. If a bid is not substantially responsive, that is, it contains material deviations from or reservations to the terms, conditions and specifications in the bidding documents, it will not be considered further.
- 1.7.3. The bidder will not be permitted to correct or withdraw their proposals once they have been submitted unless upon the request by the GEPF.

1.8. Rejection of all Bids

1.8.1. GEPF reserves the right to reject of all bids if and when deemed necessary. This is justified when there is lack of effective competition, or bids are not substantially responsive.

1.9. Associations between Consultants

- 1.9.1. Consultants are encouraged to associate with each other to complement their empowerment credentials and their respective areas of expertise, or for other reasons. Such an association may be for the long term (independent of any particular assignment) or for a specific assignment. The association may take the form of a joint venture or a sub consultancy.
- 1.10. The service provider will be subjected to positive risk assessment prior award.

Request for proposals (RFP) to render services for media buying for the GEPF for a period of five (5) years.	
Annexure C	
(GEPF)	
General Conditions of Contract	

General Conditions of Contract

GEPF PROCUREMENT: GENERAL CONDITIONS OF CONTRACT

The purpose of this Annexure is to:

- i. Draw special attention to certain general conditions applicable to GEPF bids, contracts and orders; and
- ii. To ensure that clients be familiar with regard to the rights and obligations of all parties involved in doing business with GEPF.
- In this document words in the singular also mean in the plural and vice versa and words in the masculine also mean in the feminine and neuter.
- The General Conditions of Contract will form part of all bid documents and may not be amended.
- Special Conditions of Contract (SCC) relevant to a specific bid should be compiled separately for every bid if applicable and will supplement the General Conditions of Contract. Whenever there is a conflict, the provisions in the SCC shall prevail.

TABLE OF CLAUSES

- 1. Definitions
- 2. Application
- 3. General
- 4. Standards
- 5. Use of contract documents and information; inspection
- 6. Patent rights
- 7. Performance security
- 8. Inspections, tests and analysis
- 9. Packing
- 10. Delivery and documents
- 11.Insurance
- 12. Transportation
- 13. Incidental services
- 14. Spare parts
- 15. Warranty
- 16. Payment
- 17. Prices
- 18. Contract amendments
- 19. Assignment
- 20. Subcontracts
- 21. Delays in the supplier's performance
- 22. Penalties
- 23. Termination for default
- 24. Dumping and countervailing duties
- 25. Force Majeure
- 26. Termination for insolvency
- 27. Settlement of disputes
- 28. Limitation of liability
- 29. Governing language
- 30. Applicable law
- 31. Notices
- 32. Taxes and duties

1. DEFINITIONS

The following terms shall be interpreted as indicated:

- 1.1. "Closing time" means the date and hour specified in the bidding documents for the receipt of bids.
- 1.2. "Contract" means the written agreement entered into between the purchaser and the supplier, as recorded in the contract form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- 1.3. "Contract price" means the price payable to the supplier under the contract for the full and proper performance of his contractual obligations.
- 1.4. "Corrupt practice" means the offering, giving, receiving, or soliciting of any thing of value to influence the action of a public employee in the procurement process or in contract execution.
- 1.5. "Countervailing duties" are imposed in cases where an enterprise abroad is subsidized by its GEPF and encouraged to market its products internationally.
- 1.6. "Country of origin" means the place where the goods were mined, grown or produced or from which the services are supplied. Goods are produced when, through manufacturing, processing or substantial and major assembly of components, a commercially recognized new product results that is substantially different in basic characteristics or in purpose or utility from its components.
- 1.7. "Day" means calendar day.
- 1.8. "**Delivery**" means delivery in compliance of the conditions of the contract or order.
- 1.9. "Delivery ex stock" means immediate delivery directly from stock actually on hand.
- 1.10. **"Delivery into consignees store or to his site"** means delivered and unloaded in the specified store or depot or on the specified site in compliance with the conditions of the contract or order, the supplier bearing all risks and charges involved until the supplies are so delivered and a valid receipt is obtained.
- 1.11. "Dumping" occurs when a private enterprise abroad market its goods on own initiative in the RSA at lower prices than that of the country of origin and which have the potential to harm the local industries in the RSA.
- 1.12. "Force majeure" means an event beyond the control of the supplier and not involving the supplier's fault or negligence and not foreseeable. Such events may include, but is not restricted to, acts of the purchaser in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions and freight embargoes.
- 1.13. "Fraudulent practice" means a misrepresentation of facts in order to influence a procurement process or the execution of a contract to the detriment of any bidder, and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive the bidder of the benefits of free and open competition.
- 1.14. "GCC" means the General Conditions of Contract.

- 1.15. "Goods" means all of the equipment, machinery, and/or other materials that the supplier is required to supply to the purchaser under the contract
- 1.16. "Imported content" means that portion of the bidding price represented by the cost of components, parts or materials which have been or are still to be imported (whether by the supplier or his subcontractors) and which costs are inclusive of the costs abroad, plus freight and other direct importation costs such as landing costs, dock dues, import duty, sales duty or other similar tax or duty at the South African place of entry as well as transportation and handling charges to the factory in the Republic where the supplies covered by the bid will be manufactured.
- 1.17. "Local content" means that portion of the bidding price which is not included in the imported content provided that local manufacture does take place.
- 1.18. "Manufacture" means the production of products in a factory using labour, materials, components and machinery and includes other related value-adding activities.
- 1.19. "**Order**" means an employee written order issued for the supply of goods for works or the rendering of a service.
- 1.20. "Project site," where applicable, means the place indicated in bidding documents.
- 1.21. "Purchaser" means the organization purchasing the goods.
- 1.22. "Republic" means the Republic of South Africa.
- 1.23. "SCC" means the Special Conditions of Contract.
- 1.24. "Services" means those functional services ancillary to the supply of the goods, such as transportation and any other incidental services, such as installation, commissioning, provision of technical assistance, training, catering, gardening, security, maintenance and other such obligations of the supplier covered under the contract.
- 1.25. "Written" or "in writing" means handwritten in ink or any form of 96 electronic or mechanical writing.1.26.

2. APPLICATION

- 2.1. These general conditions are applicable to all bids, contracts and orders including bids for functional and professional services, sales, hiring, letting and the granting or acquiring of rights, but excluding immovable property, unless otherwise indicated in the bidding documents.
- 2.2. Where applicable, special conditions of contract are also laid down to cover specific supplies, services or works.
- 2.3. Where such special conditions of contract are in conflict with these general conditions, the special conditions shall apply.

3. GENERAL

3.1. Unless otherwise indicated in the bidding documents, the purchaser shall not be liable for any expense incurred in the preparation and submission of a bid. Where applicable a non-refundable fee for documents may be charged.

3.2. With certain exceptions, invitations to bid are only published in the State Tender Bulletin. The State Tender Bulletin may be obtained directly from the Government Printer, Private Bag X85, Pretoria 0001, or accessed electronically from www.employee.gov.za.

4. STANDARDS

4.1. The goods supplied shall conform to the standards mentioned in the bidding documents and specifications.

5. USE OF CONTRACT DOCUMENTS AND INFORMATION; INSPECTION

- 5.1. The supplier shall not, without the purchaser's prior written consent, disclose the contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the purchaser in connection therewith, to any person other than a person employed by the supplier in the performance of the contract. Disclosure to any such employed person shall be made in confidence and shall extend only so far as may be necessary for purposes of such performance.
- 5.2. The supplier shall not, without the purchaser's prior written consent, make use of any document or information mentioned in GCC clause 5.1 except for purposes of performing the contract.
- 5.3. 3 Any document, other than the contract itself mentioned in GCC clause 5.1 shall remain the property of the purchaser and shall be returned (all copies) to the purchaser on completion of the supplier's performance under the contract if so required by the purchaser.
- 5.4. The supplier shall permit the purchaser to inspect the supplier's records relating to the performance of the supplier and to have them audited by auditors appointed by the purchaser, if so required by the purchaser.

6. PATENT RIGHTS

6.1. The supplier shall indemnify the purchaser against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the goods or any part thereof by the purchaser.

7. PERFORMANCE

- 7.1. Within thirty (30) days of receipt of the notification of contract award, the successful bidder shall furnish to the purchaser the performance **security** of the amount specified in SCC.
- 7.2. The proceeds of the performance security shall be payable to the purchaser as compensation for any loss resulting from the supplier's failure to complete his obligations under the contract.
- 7.3. The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the purchaser and shall be in one of the following forms:
 - 7.3.1. a bank guarantee or an irrevocable letter of credit issued by a reputable bank located in the purchaser's country or abroad, acceptable to the purchaser, in the form provided in the bidding documents or another form acceptable to the purchaser; or
 - 7.3.2. a cashier's or certified cheque

7.4. The performance security will be discharged by the purchaser and returned to the supplier not later than thirty (30) days following the date of completion of the supplier's performance obligations under the contract, including any warranty obligations, unless otherwise specified in SCC.

8. INSPECTIONS, TESTS AND ANALYSES

- 8.1. All pre-bidding testing will be for the account of the bidder.
- 8.2. If it is a bid condition that supplies to be produced or services to be rendered should at any stage during production or execution or on completion be subject to inspection, the premises of the bidder or contractor shall be open, at all reasonable hours, for inspection by a representative of the Department or an organization acting on behalf of the Department.
- 8.3. If there is no inspection requirements indicated in the bidding documents and no mention is made in the contract, but during the contract period it is decided that inspections shall be carried out, the purchaser shall itself make the necessary arrangements, including payment arrangements with the testing Energy Board concerned.
- 8.4. If the inspections, tests and analyses referred to in clauses 8.2 and 8.3 show the supplies to be in accordance with the contract requirements, the cost of the inspections, tests and analyses shall be defrayed by the purchaser.
- 8.5. Where the supplies or services referred to in clauses 8.2 and 8.3 do not comply with the contract requirements, irrespective of whether such supplies or services are accepted or not, the cost in connection with these inspections, tests or analyses shall be defrayed by the supplier.
- 8.6. Supplies and services which are referred to in clauses 8.2 and 8.3 and which do not comply with the contract requirements may be rejected.
- 8.7. Any contract supplies may on or after delivery be inspected, tested or analyzed and may be rejected if found not to comply with the requirements of the contract. Such rejected supplies shall be held at the cost and risk of the supplier who shall, when called upon, remove them immediately at his own cost and forthwith substitute them with supplies which do comply with the requirements of the contract. Failing such removal the rejected supplies shall be returned at the suppliers cost and risk. Should the supplier fail to provide the substitute supplies forthwith, the purchaser may, without giving the supplier further opportunity to substitute the rejected supplies, purchase such supplies as may be necessary at the expense of the supplier.
- 8.8. The provisions of clauses 8.4 to 8.7 shall not prejudice the right of the purchaser to cancel the contract on account of a breach of the conditions thereof, or to act in terms of Clause 23 of GCC.

9. PACKING

The supplier shall provide such packing of the goods as is required to prevent their damage or deterioration during transit to their final destination, as indicated in the contract. The packing shall be sufficient to withstand, without limitation, rough handling during transit and exposure to extreme temperatures, salt and precipitation during transit, and open storage. Packing, case size and weights shall take into consideration, where appropriate, the remoteness of the goods' final destination and the absence of heavy handling facilities at all points in transit.

The packing, marking, and documentation within and outside the packages shall comply strictly with such special requirements as shall be expressly provided for in the contract, including additional requirements, if any, specified in SCC, and in any subsequent instructions ordered by the purchaser.

10. DELIVERY OF DOCUMENTS

Delivery of the goods shall be made by the supplier in accordance with the terms specified in the contract. The details of shipping and/or other documents to be furnished by the supplier are specified in SCC.

10.1. Documents to be submitted by the supplier are specified in SCC.

11. INSURANCE

11.1. The goods supplied under the contract shall be fully insured in a freely convertible currency against loss or damage incidental to manufacture or acquisition, transportation, storage and delivery in the manner specified in the SCC.

12. TRANSPORTATION

12.1. Should a price other than an all-inclusive delivered price be required, this shall be specified in the SCC.

13. INCIDENTAL SERVICES

- 13.1. The supplier may be required to provide any or all of the following services, including additional services, if any, specified in SCC:
 - a.performance or supervision of on-site assembly and/or commissioning of the supplied goods;
 - b.furnishing of tools required for assembly and/or maintenance of the supplied goods;
 - c.furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied goods:
 - d.performance or supervision or maintenance and/or repair of the supplied goods, for a period of time agreed by the parties, provided that this service shall not relieve the supplier of any warranty obligations under this contract; and
 - e.Training of the purchaser's personnel, at the supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied goods.
- 13.2. Prices charged by the supplier for incidental services, if not included in the contract price for the goods, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the supplier for similar services.

14. SPARE PARTS

- 14.1. As specified in SCC, the supplier may be required to provide any or all of the following materials, notifications, and information pertaining to spare parts manufactured or distributed by the supplier:
 - a.such spare parts as the purchaser may elect to purchase from the supplier, provided that this election shall not relieve the supplier of any warranty obligations under the contract; and
 - b.in the event of termination of production of the spare parts:
 - i. Advance notification to the purchaser of the pending termination, in sufficient time to permit the purchaser to procure needed requirements; and
 - ii. Following such termination, furnishing at no cost to the purchaser, the blueprints, drawings, and specifications of the spare parts, if requested.

15. WARRANTY

- 15.1. The supplier warrants that the goods supplied under the contract are new, unused, of the most recent or current models, and that they incorporate all recent improvements in design and materials unless provided otherwise in the contract. The supplier further warrants that all goods supplied under this contract shall have no defect, arising from design, materials, or workmanship (except when the design and/or material is required by the purchaser's specifications) or from any act or omission of the supplier, that may develop under normal use of the supplied goods in the conditions prevailing in the country of final destination.
- 15.2. This warranty shall remain valid for twelve (12) months after the goods, or any portion thereof as the case may be, have been delivered to and accepted at the final destination indicated in the contract, or for eighteen (18) months after the date of shipment from the port or place of loading in the source country, whichever period concludes earlier, unless specified otherwise in SCC.
- 15.3. The purchaser shall promptly notify the supplier in writing of any claims arising under this warranty.
- 15.4. Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.5. Upon receipt of such notice, the supplier shall, within the period specified in SCC and with all reasonable speed, repair or replace the defective goods or parts thereof, without costs to the purchaser.
- 15.6. If the supplier, having been notified, fails to remedy the defect(s) within the period specified in SCC, the purchaser may proceed to take such remedial action as may be necessary, at the supplier's risk and expense and without prejudice to any other rights which the purchaser may have against the supplier under the contract.

16. PAYMENT

- 16.1. The method and conditions of payment to be made to the supplier under this contract shall be specified in SCC.
- 16.2. The supplier shall furnish the purchaser with an invoice accompanied by a copy of the delivery note and upon fulfilment of other obligations stipulated in the contract.
- 16.3. Payments shall be made promptly by the purchaser, but in no case later than thirty (30) days after submission of an invoice or claim by the supplier.
- 16.4. Payment will be made in Rand unless otherwise stipulated in SCC.

17. PRICES

17.1. Prices charged by the supplier for goods delivered and services performed under the contract shall not vary from the prices quoted by the supplier in his bid, with the exception of any price adjustments authorized in SCC or in the purchaser's request for bid validity extension, as the case may be.

18. CONTRACT AMENDMENTS

18.1. No variation in or modification of the terms of the contract shall be made except by written amendment signed by the parties concerned.

19. ASSIGNMENT

19.1. The supplier shall not assign, in whole or in part, its obligations to perform under the contract, except with the purchaser's prior written consent.

20. SUBCONTRACTS

20.1. The supplier shall notify the purchaser in writing of all subcontracts awarded under this contract if not already specified in the bid. Such notification, in the original bid or later, shall not relieve the supplier from any liability or obligation under the contract.

21. DELAYS IN THE SUPPLIERS PERFORMANCE

- 21.1. Delivery of the goods and performance of services shall be made by the supplier in accordance with the time schedule prescribed by the purchaser in the contract.
- 21.2. If at any time during performance of the contract, the supplier or its subcontractor(s) should encounter conditions impeding timely delivery of the goods and performance of services, the supplier shall promptly notify the purchaser in writing of the fact of the delay, its likely duration and its cause(s). As soon as practicable after receipt of the supplier's notice, the purchaser shall evaluate the situation and may at his discretion extend the supplier's time for performance, with or without the imposition of penalties, in which case the extension shall be ratified by the parties by amendment of contract.
- 21.3. No provision in a contract shall be deemed to prohibit the obtaining of supplies or services from a national department, provincial department, or local authorities.
- 21.4. The right is reserved to procure outside of the contract small quantities or to have minor essential services executed if an emergency arises, the supplier's point of supply is not situated at or near the place where the supplies are required, or the supplier's services are not readily available.
- 21.5. Except as provided under GCC Clause 25, a delay by the supplier in the performance of its delivery obligations shall render the supplier liable to the imposition of penalties, pursuant to GCC Clause 22, unless an extension of time is agreed upon pursuant to GCC Clause 21.2 without the application of penalties.
- 21.6. Upon any delay beyond the delivery period in the case of supplies contract, the purchaser shall, without cancelling the contract, be entitled to purchase supplies of a similar quality and up to the same quantity in substitution of the goods not supplied in conformity with the contract and to return any goods delivered later at the supplier's expense and risk, or to cancel the contract and buy such goods as may be required to complete the contract and without prejudice to his other rights, be entitled to claim damages from the supplier.

22. PENALTIES

22.1. Subject to GCC Clause 25, if the supplier fails to deliver any or all of the goods or to perform the services within the period(s) specified in the contract, the purchaser shall, without prejudice to its other remedies under the contract, deduct from the contract price, as a penalty, a sum calculated on the delivered price of the delayed goods or unperformed services using the current prime interest rate calculated for each day of the delay until actual delivery or performance. The purchaser may also consider termination of the contract pursuant to GCC Clause 23.

23. TERMINATION FOR DEFAULT

- 23.1. The purchaser, without prejudice to any other remedy for breach of contract, by written notice of default sent to the supplier, may terminate this contract in whole or in part:
 - a.if the supplier fails to deliver any or all of the goods within the period(s) specified in the contract, or within any extension thereof granted by the purchaser pursuant to GCC Clause 21.2:
 - b.if the Supplier fails to perform any other obligation(s) under the contract; or
 - c.if the supplier, in the judgment of the purchaser, has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- 23.2. In the event the purchaser terminates the contract in whole or in part, the purchaser may procure, upon such terms and in such manner as it deems appropriate, goods, works or services similar to those undelivered, and the supplier shall be liable to the purchaser for any excess costs for such similar goods, works or services. However, the supplier shall continue performance of the contract to the extent not terminated.

24. ANTI-DUMPING AND COUNTERVAILING DUTIES AND RIGHTS

24.1. When, after the date of bid, provisional payments are required, or antidumping or countervailing duties are imposed, or the amount of a provisional payment or antidumping or countervailing right is increased in respect of any dumped or subsidized import, the State is not liable for any amount so required or imposed, or for the amount of any such increase. When, after the said date, such a provisional payment is no longer required or any such anti-dumping or countervailing right is abolished, or where the amount of such provisional payment or any such right is reduced, any such favourable difference shall on demand be paid forthwith by the contractor to the State or the State may deduct such amounts from moneys (if any) which may otherwise be due to the contractor in regard to supplies or services which he delivered or rendered, or is to deliver or render in terms of the contract or any other contract or any other amount which may be due to him.

25. FORCE MAJEURE

- 25.1. Notwithstanding the provisions of GCC Clauses 22 and 23, the supplier shall not be liable for forfeiture of its performance security, damages, or termination for default if and to the extent that his delay in performance or other failure to perform his obligations under the contract is the result of an event of force majeure.
- 25.2. If a force majeure situation arises, the supplier shall promptly notify the purchaser in writing of such condition and the cause thereof. Unless otherwise directed by the purchaser in writing, the supplier shall continue to perform its obligations under the contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the force majeure event.

26. TERMINATION FOR INSOLVENCY

26.1. The purchaser may at any time terminate the contract by giving written notice to the supplier if the supplier becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the supplier, provided that such termination will not prejudice or affect any right of action or remedy which has accrued or will accrue thereafter to the purchaser.

27. SETTLEMENT OF DISPUTES

- 27.1. If any dispute or difference of any kind whatsoever arises between the purchaser and the supplier in connection with or arising out of the contract, the parties shall make every effort to resolve amicably such dispute or difference by mutual consultation.
- 27.2. If, after thirty (30) days, the parties have failed to resolve their dispute or difference by such mutual consultation, then either the purchaser or the supplier may give notice to the other party of his intention to commence with mediation. No mediation in respect of this matter may be commenced unless such notice is given to the other party.
- 27.3. Should it not be possible to settle a dispute by means of mediation, it may be settled in a South African court of law.
- 27.4. Mediation proceedings shall be conducted in accordance with the rules of procedure specified in the SCC.
- 27.5. Notwithstanding any reference to mediation and/or court proceedings herein, a.the parties shall continue to perform their respective obligations under the contract unless they otherwise agree; and b.the purchaser shall pay the supplier any monies due the supplier.
- 27.6. Except in cases of criminal negligence or wilful misconduct, and in the case of infringement pursuant to Clause 6.

28. LIMITATION OF LIABILITY

- 28.1. The supplier shall not be liable to the purchaser, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interest costs, provided that this exclusion shall not apply to any obligation of the supplier to pay penalties and/or damages to the purchaser.
- 28.2. The aggregate liability of the supplier to the purchaser, whether under the contract, in tort or otherwise, shall not exceed the total contract price, provided that this limitation shall not apply to the cost of repairing or replacing defective equipment.

29. GOVERNING LANGUAGE

29.1. The contract shall be written in English. All correspondence and other documents pertaining to the contract that is exchanged by the parties shall also be written in English.

30. APPLICABLE LAW

30.1. The contract shall be interpreted in accordance with South African laws, unless otherwise specified in SCC.

31. NOTICES

31.1. Every written acceptance of a bid shall be posted to the supplier concerned by registered or certified mail and any other notice to him shall be posted by ordinary mail to the address furnished in his bid or to the address notified later by him in writing and such posting shall be deemed to be proper service of such notice.

31.2. The time mentioned in the contract documents for performing any act after such aforesaid notice has been given, shall be reckoned from the date of posting of such notice.

32. TAXES AND DUTIES

- 32.1. A foreign supplier shall be entirely responsible for all taxes, stamp duties, license fees, and other such levies imposed outside the purchaser's country.
- 32.2. A local supplier shall be entirely responsible for all taxes, duties, license fees, etc., incurred until delivery of the contracted goods to the purchaser.
- 32.3. No contract shall be concluded with any bidder whose tax matters are not in order. Prior to the award of a bid, GEPF must be in possession of a tax clearance certificate, submitted by the bidder. This certificate must be an original issued by the South African Revenue Services.